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COMPANY OVERVIEW



PT Trusco Nakayama Indonesia



President Director by **Yohei Takuno**
 Employee 21 (4 Expatriate of Japanese, 18 Local Staff)
 Officer in Charges by Kazuo Nakai - Trusco Nakayama Co., Ltd
 Auditor by Naotsugu Kamijyo



Business area PT Trusco Nakayama Indonesia wholesale of **PRO TOOLS**
 With total number of items Inventory around **307,000** piece, and number of different products in Inventory is **65,000** items



Address on Lippo Cikarang District, Delta Silicon VI Area Kenari Raya Street No. 36 Central Cikarang - West Java 17815 Indonesia
 Area approx. around 10,429m²

2014

2016

2017

2018

2019

Established

Start

Capital Increase

Capital Increase

Relocation

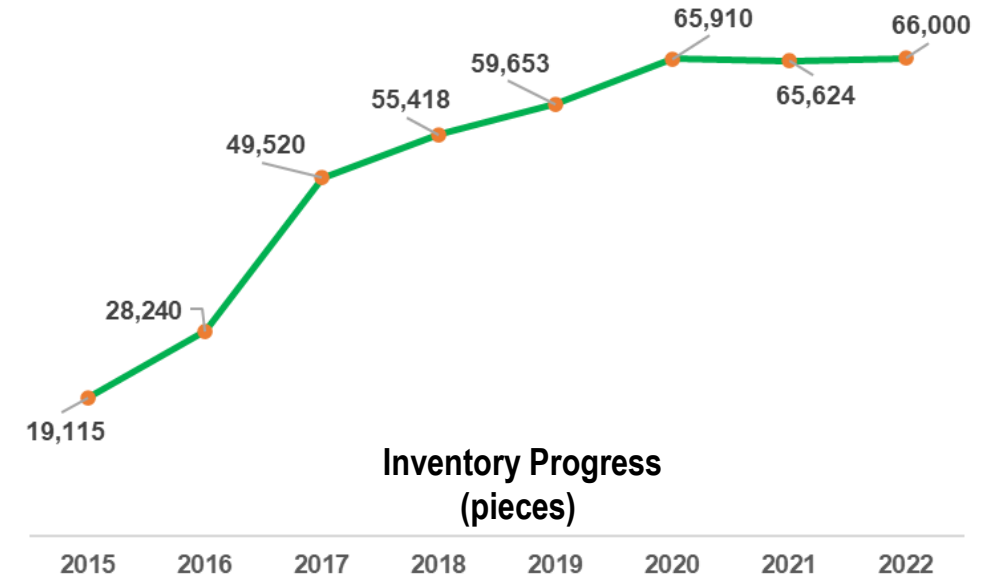
Established under name PT Trusco Nakayama Indonesia

Start of Sales

Capital Increase of Rp 261.3 M
 Raising capital to Rp 315.6 M

Capital Increase of Rp 63.1 M
 Raising capital to Rp 378.8 M

Relocation of office building



Inventory Progress (pieces)

COMPANY OUTLINE HEADQUARTERS

TRUSCO NAKAYAMA Corporation

◆ Head Office

Tokyo Head Office

4-28-1, Shimbashi, Minato-ku, Tokyo 105-0004
Tel | 03-3433-9830 (Representative)

Head Store

Trusco Fiorito Building 4-28-1,
Shimbashi, Minato-ku, Tokyo

Osaka Head Office

1-34-15 Shinmachi, Nishi-ku, Osaka-shi, Osaka 550-0013
Tel | 06-6543-9830 (Representative)

◆ Business Areas

Wholesale of machine tools, distribution equipment, environmental safety equipment, and other equipment, along with the planning and development of the products of company's own brand TRUSCO

◆ Customers

Machine Tool Dealer, Welding Material Dealer, Electric Material Dealer, Building Hardware Dealer, Pipe Material Dealer, Home Centre,
5,575 Companies Nationwide Including Online Internet Sales Companies



TOP MESSAGE



Top Message
Common sense might change but our principles remain unchanged.

To become a company needed by both our customers and society

President 中山 哲也
 Takayama Nakayama
 TRUSCO Data Center
 Sofemaise

Map of Bases As of January 1, 2022

16	Shunan Branch	2029-14 Daza Kawa, Shunan-shi, Yamaguchi
17	Ube Branch	5-285-5 Ogas Nakano Sakae, Ube-shi, Yamaguchi
18	Utsunomiya Branch	4987-77 Nishida, Utsunomiya-shi, Tochigi
19	Yamanashi Stock Center	3-3-1 Ashikashi, Yamanashi-shi, Yamanashi
20	Yamanashi Branch	22 Nishikawa, Ogi-shi, Yamanashi, Yamanashi-shi, Yamanashi
21	Matsuyama Branch	1969-4 Kurosaki, Matsuyama-shi, Ehime
22	Fukuoka Branch	3-1 Akasaka, Fukuoka-shi, Fukuoka
23	Yokohama Stock Center	2-4-14 Saenishi, Yokohama-shi, Kanagawa
24	Fukuoka Stock Center	1621 Akasaka-machi, Taihoku-shi, Saga
25	HC Kanto Distribution Center	1869-1 Akasaka, Maebashi-shi, Saitama
26	Yokohama Stock Center	23-4 Choshi-machi, Yokohama-shi, Kanagawa
27	Yokohama Branch	27 Kurosaki Central Bldg. 6F-7 Yamakita-machi, Choshi-ku, Kanagawa-shi, Kanagawa
28	Osaka Branch	1-3-20 Makino-3-chome, Osaka-shi, Osaka
29	Nagasaki Branch	2-68 Sakai-cho, Nagasaki-shi, Nagasaki
30	Okinawa Branch	27 Onomichi, Naha-shi, Naha-shi, Okinawa

31	Osaka Head Office	TRUSCO Omiya Bldg. 1-24-10, Omiya, Abeno-ku, Osaka-shi, Osaka
32	Osaka Branch	81-1 Nishi-Kawachi, Sakai-ku, Sakai-shi, Sakai
33	Yokohama Branch	1-3-5 Nakaguchi, Minami-ku, Yokohama-shi, Kanagawa
34	Yokohama Branch	Nagatsuta Memorial Hall 2F 31-1-9 Nishimachi, Higashi-ku, Aoba-ku, Yokohama
35	Yokohama Branch	448-26 Higashi-Nishi, Higashi-ku, Yokohama

36	West Japan	
37	Yokohama Branch	4-15 Akasaka, Kobe-ku, Shikama-shi, Shikama
38	Yokohama Stock Center	3-10-21 Takasaki, Mizumi-ku, Otagiri-shi, Otagiri
39	Yokohama Branch	8-15-11 Nishikawa, Yonezumi-shi, Yonezumi
40	Yokohama Branch	3-4-12 Nakano-cho, Nakano-ku, Nakano
41	Yokohama Branch	1-30-1 Nishi-Hirokawa, Nishi-ku, Hirokawa

42	Kinki	
43	Planet Stage	1149-9 Ogino, Asahi-cho, Asahi-ku, Osaka-shi, Osaka
44	Kyoto Branch	3F Tsuta Crystal Bldg. 168 Higashi-Shimo-cho, Shimogyo-ku, Kyoto-shi, Kyoto
45	HC West Japan Distribution Center	752-6 Nishikawa-cho, Nara-shi, Nara
46	Nara Stock Center	752-6 Nishikawa-cho, Nara-shi, Nara
47	East Osaka Stock Center	4-12 Shiga-cho, Higashi-Osaka-shi, Osaka



Bases in Japan
93
 2 Head Office
 59 Japan Sales Branches
 27 Distribution Centers in Japan
 (Branches with inventory: 23) (Includes 10 Stock Centers)
 Overseas Branches: 5
 Number of companies that have introduced MRD Stocker: 329

Number of items in inventory: **490,000**
 Total number of items in inventory: **48,780,000** items
 Inventory Value: **\$383** million

Overseas Subsidiaries Number of Bases 2



Central Japan Number of Bases 3



Metropolitan Number of Bases 7

48	Kashiwa Branch	3-2-28 Furukawa, Arima-shi, Saitama
49	Mitsunuma Stock Center	3-58-5 Shirogaki, Kametsumamachi, Kasugai-shi, Nagoya
50	Osaka Stock Center	7-4-20 Nishimachi, Osaka-shi, Suita
51	Planet Saitama	869-7 Arai, Shimizu-shi, Saitama
52	Planet Saitama	10-20 Akasaka-cho, Maibara-shi, Nagoya-shi, Aichi
53	Planet Region	10-1 Kawaguchi, Maibara-cho, Maibara-shi, Aichi
54	Planet Region	25-16 Akasaka, Toyota-shi, Aichi
55	Planet East Kanto	251-1 Kamayama, Matsubara-shi, Chiba
56	Utsunomiya Branch	1869-17 Nishikawaguchi, Utsunomiya-shi, Tochigi

East Japan Number of Bases 12

57	Planet Hokkaido	3-4-13 Higashi-Nishi 3-ch, Higashi-ku, Sapporo-shi, Hokkaido
58	Yokohama Branch	1-0-8 Kuratsune, Kuchino-shi, Aomori
59	Planet Tohoku	3-1-20 Ogino, Miyagi-ku, Sendai-shi, Miyagi
60	Sendai Branch	3-41 Sanno Rinsenmachi, Aomori-shi, Aomori
61	Planet Saitama	1-29-7 Minamichi, Katsuyama-shi, Fukushima
62	Mito Branch	156-7 Suga, Naga-shi, Ibaraki
63	Utsunomiya Branch	86-11 Higashi-Kogaya District, Maebashi-shi, Tochigi
64	Planet South Kanto	3726-1 Senoo-cho, Maebashi-shi, Gunma
65	HC East Japan Distribution Center	268 Tama-cho, Saitama-shi, Saitama
66	Miyazaki Branch	3-4-30 Yama, Higashi-ku, Miyazaki-shi, Miyazaki
67	Osaka Branch	3-1-20 Shimo-cho, Shiga-ku, Shiga
68	Stock Branch	3F Lotte Mall East to City 3-4-11 Chuo, Sakai-shi, Osaka

Origin of the Corporate Name TRUSCO

Our company was founded as Nakayama Kiko Shokai in 1959 before it was incorporated as Nakayama Kiko Co., Ltd. in 1964.

The company then changed its name to TRUSCO NAKAYAMA Corporation in 1994.

TRUSCO was coined from the words "Trust" and "Company" to convey our commitment to building a company that earns trust.

This name demonstrates our corporate approach to earn the trust of everyone we associate with in order to become a company that continues to grow in the future.

TRUST + **COMPANY**
 = **TRUSCO™**
 Company Earning Your Trust

PT Trusco Nakayama Indonesia



Company Profile

PT Trusco Nakayama Indonesia

BUSSINES FLOW

TRUSCO NAKAYAMA is a specialized trading company that procures **PRO TOOL** from suppliers and sells them to machinery tool dealers, Online shopping, home centres, and other customers.

We ensure prompt, smooth and reliable delivery to manufacturing sites all over Japan. As a wholesaler, we have developed a unique business model to improve the convenience of our customers, suppliers, and users.

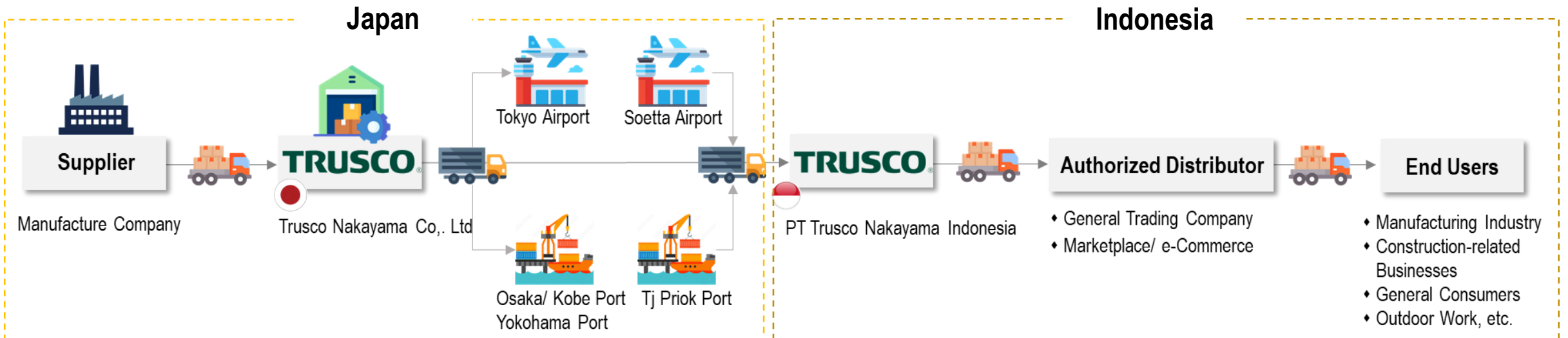
Trade Flow



Leadtime Shipment

Air Shipment = n+5 Working days | Sea Shipment = n+35 Working days

Logistic Route



OUR PRODUCTS

Sales Constitution Ratio of Available Products

We are currently expanding our unique product lineup to help solve current and future issues for the manufacturing world.

Shows the constitution ratio of sales by category. Sales data current as of **December 31, 2021**.

Figures in brackets are from the previous year provided for comparison.



OUR CUSTOMERS

Machine Tool Dealer, Welding Material Dealer, Electric Material Dealer, Building Hardware Dealer, Pipe Material Dealer, Home Centre,
5,575 Companies Nationwide Including Online Internet Sales Companies



TRUSCO
INDONESIA

Factory Route

We deliver PRO TOOL to factories, construction sites and other manufacturing sites through machinery tool dealers, etc.

Machinery Tool Dealers

These customers handle equipment and secondary materials that are used by factories in the manufacturing industry.

Welding Material Dealers

These customers handle welding materials, welding machines, and high-pressure gas products

e-Business Route (e-commerce/electronic purchases)

We deliver PRO TOOL to factories and general consumers through online shops.

TRUSCO[®]



20230227

Authorized Distributor Certificate

販売資格証明書

This is to certify that

PT SURYA ANDALAN SEJAHTERA

is authorized distributor of TRUSCO NAKAYAMA INDONESIA
To sell all products of TRUSCO brand in INDONESIA

PT SURYA ANDALAN SEJAHTERA はインドネシア国内において
トラスコ商品を販売する資格を有する事を証明いたします。

Validity term : FEBRUARY 27, 2023 - FEBRUARY 27, 2024

資格有効期間 : 2023年2月27日 - 2024年2月27日

Date of issue : February 27, 2023

発行日 : 2023年2月27日

Yohei Takuno

President Director



TRUSCO NAKAYAMA INDONESIA

Jl. Kenari Raya No.36 Delta Silicon 6, Kel. Jayamukti, Kec. Cikarang Pusat, Bekasi 17815

TEL: (021)-89911276 FAX: (021)-89911280 <http://www.trusco.co.jp/>

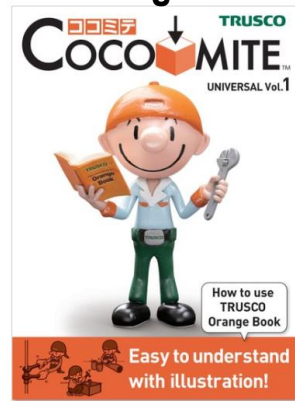
PRODUCT SEARCH & CATALOGUE

Customer Support Feature

TRUSCO Orange Book



Basic knowledge of Pro Tools!



Features of Orange Book

It is easy to understand the delivery date and hot selling items.

About 91% of the listed products are in stock and can be delivered on the same day or the next day.

"Orange Book junior Indonesia version" has extracted representative products for each category, and it is easy to use even in the field.



TRUSCO Orange Book

70,000 items of professional tools are available in stock in Indonesia and can be delivered on the same day or next day.

Digital Leaflet Library

工具辞典30
2023



SEIKOSHOJI

TRUSCO Orange Book Digital



<https://www.orange-book.com/>

Digital Leaflet Library

You can browse the latest various web flyers and manufacturer catalogs.

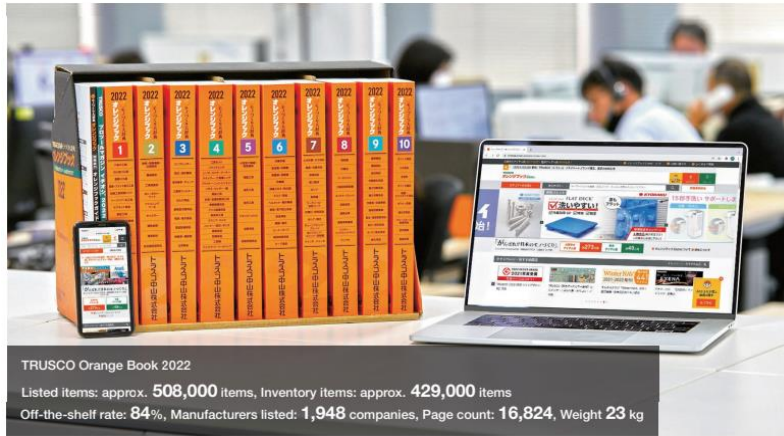
Basic knowledge of Pro Tools!

Cocomite Vol.3 & UNIVERSAL A guidebook for selecting professional tools now available.

TRUSCO Orange Book Digital

Digital Orange Book English version. This is the English version of TRUSCO Digital Orangebook.

HOW TO USE CATALOGUE



TRUSCO Orange Book 2022
Listed items: approx. 508,000 items, Inventory items: approx. 429,000 items
Off-the-shelf rate: 84%, Manufacturers listed: 1,948 companies, Page count: 16,824, Weight 23 kg

Search through by the Books Page

Page: 3 / 1118

Put search keywords

Deep Groove Ball Bearings

The number next to the logo mark indicates items in stock for each brand.

Prices displayed include 9% tax.

NTN Corporation

Deep Groove Ball Bearing (open type)

Features: For both inner and outer rings, the tracks are deep grooves in an arc shape and can receive radial loads applied in both directions or conventional load. Also supports high speed rotation.

• The most common open type deep groove ball bearing for automobiles and industrial machines in general.

• Steel Usage: Open type

• Precision Grade: J6 & T614 Series

• Working Temperature Range: 25 to 120 °C

• High Carbon Chromium Steel Bearing

Origin: Japan

Structure and characteristics of bearing

Dimensions and characteristics of bearing

Table with columns: Item No., Price, MRP, etc.

Search through by the Keyword: Item Code, Name or Part No.

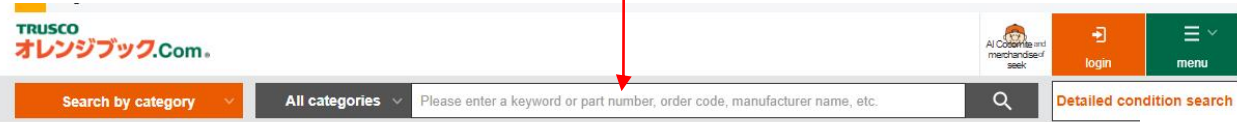
http://trusco.meclib.jp/Index_2018_E/book/index.html#target/page_no=1

TRUSCO Digital Orange Book INDEX 2018 Touch the category to access the digital book

1 Cutting Tools Drills Threading Tools Chamer Tools Machining/Milling Tools Cutting Tools Stock List Machine Tools Tooling/Fixturing Magnets Measuring Testing Instruments Measuring Tools Optical-Precision Measuring Instruments Test Instruments Surveying Tools	2 Mechatronics Parts Bearings-Driving Equipments Transmission Parts Machine Tools Hardware- Building Materials Screws-Bolts-Nuts Fasteners Casters Hardware	3 Pneumatic Supplies Compressors Pneumatics-Hydraulics Fluid Couplings-Tubes Fittings Electronics Soldering Supplies Static Electricity Control Electronic Parts Electrical Supplies Chemicals Adhesives-Repairing Materials Chemicals	4 Hand Tools Tool Sets Socket Wrenches Wrenches-Spanners-Pullers Screwdrivers-Hexagonal Wrenches Pliers-Cutting Pliers-Nippers Scissors-Cutters-Saws Electrical Tools Plumbing Tools Automobile Maintenance Tools Tools for Grease Sheet Metal Tools Clamps/Vices Hammers-Punches Insulated Tools Explosion Proof Tools Tool Boxes Back Packs-Tool Bags	5 Electric-Hydraulic-Pneumatic Tools Small Processing Machines- Heaters Electric Tools Hydraulic Tools Pneumatic Tools Driver Bits Cutting Supplies Abrasives	6 Protective Equipment Safety Glasses-Facesheets Helmets-Caps Masks-Earplugs Protective Clothes- Work Clothes Working Gloves Safety Shoes-Working Shoes Fall Prevention Tools Military Spec Tools Safety Supplies Safety Equipment Signs-Plates Packaging Supplies Sheets-Ropes Packing Supplies Tapes	7 Construction-Lighting Supplies Construction and Carpentry Tools Painting Tools Welding Supplies Plumbing Products Pumps Generators Cord Reels-Extension Cords Work Lights-Illuminations Ladders Handling Equipment Hoists-Cranes Lifting Clamps-Slings- Lashing Belts Winches-Jacks	8 Logistics- Storage Supplies Industrial Shelves Workbenches Carts Storage Facilities for Factory Containers-Pallets Storage Boxes Loading Equipment Platform Trucks Transport Vehicle Equipment Lifters-Hand Pallet Trucks Conveyors	9 Cleaning-Janitorials Cleaning Equipment Cleaning Products Flooring Supplies Janitorial Supplies Environmental Supplies Supplies against Heat Supplies against Cold Air Conditioners-Heaters Blowers-Dust Collectors Pest Control Products Disaster Prevention-Security Tools Garden Supplies Hoses-Connectors Landscaping Tools	10 Office Supplies- Storages Office Furniture Office Supplies Stationery Exterior Laboratory Supplies Bottles-Containers Physics and Chemistry Supplies Laboratory Tools
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Search through by the Category

HOW TO USE CATALOGUE



Search through the Keyword: Item Code, Name or Part No.



「がんばれ!!日本のモノづくり」
 OrangeBook.Com is a comprehensive site for professional tools for factories and worksites.
 Number of items published: About 550,000
 number of items in stock: About 400,000

もっとこうして欲しい! こんな商品が欲しい! など
 商品に関する **ご意見・ご要望** を
お聞かせください!

メルマガ登録で
お買い得情報 をゲット!
 プレゼントキャンペーン実施中!

欲しかったあの商品が無かった... このメーカー...

- digital book
- Contents of Orange Book
 - Contents of Orange Book Junior (2023 edition P.745)
 - Construction book content (2023 version P.406)

ユーザーズ **商品に関する**
ご意見・ご要望
お聞かせください!



ASICS Japan Co., Ltd.
Asics Winjob CP201 Black x Black 26.5cm
 Protective Sneakers

screen print

TRUSCO sales record: 3,255 pairs

Order Code: 835-4460 | Part number: FCP201.9090-26.5 | JAN: 4549846332617

Orange Book price (1 pair): **¥8,900** (excluding tax) | Manufacturer's suggested retail price: ¥8,900 (excluding tax) | Pricing information

Stock: Nationwide inventory **175 pairs** ▶ View the number of stocks by area (Stock Qty)

Manufacture name	ASICS Japan Co., Ltd.	Technical consultation desk	03-6369-8814
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Features

- Adopts CP grip sole with excellent grip.
- Work shoes that can be worn like sports shoes.

Product spec

Specifications/standards	<ul style="list-style-type: none"> ● JSAA Class A certification ● string type ● Reference mass: about 360g (26.5cm/one leg) ● With retroreflective material ● Dimensions (cm): 26.5 ● Color: Black x Black ● Foot width size: EEE equivalent ● Standard: JSAA Class A certification ● Compressive load (kN): 10±0.1 ● US (USA) standard size: 9 ● UK (UK) standard size: 8 ● EU (European) standard size: 42.5
Material	<ul style="list-style-type: none"> ● Instep: Artificial Leather + Synthetic Fiber ● Toecap: Glass fiber reinforced resin ● Sole: rubber sole ● An insole: Synthetic resin (EVA)

<https://www.orange-book.com/>

HOW TO USE CATALOGUE

Order Code

The colour on the Order Code indicates that it can be stocked and supported by Indonesia and Thailand Plant

Indonesia and Thailand Plant

Indonesia Plant

Thailand Plant

Unit Price

The price listed in the catalogue has been converted to a price of IDR and that price is the price estimated for the end user

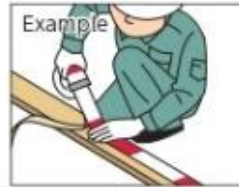


TRUSCO
Orange Jr. Indonesia
Book 2020-2021
PRO TOOL COMPACT CATALOG

Semangat, MONOZUKURI Indonesia

The one and only catalog of tools used by professionals.
Listed **70,000** items!
Listed suppliers over **900**

MYZOX
myzox



RoHS

HPR520

Red White Tape

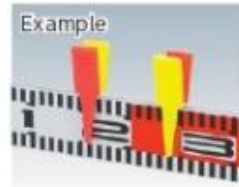
Specs •Length: 25m
Materials •Synthetic Paper
Origin •China

Order Unit: 1 Pcs

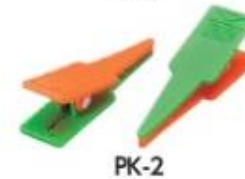
MYZOX Co.Ltd.

Order Code	Item No.	Price (per pcs)	Required	Width (mm)	Weight (g)
289-9680	HPR520	Rp.469k	Red and white in every 20cm interval	50	390
292-0662	HPR530	Rp.469k	Red and white in every 30cm interval	50	390
382-4047	HPR752	Rp.811k	Red and white in every 20cm interval	75	500
382-4055	HPR753	Rp.811k	Red and white in every 30cm interval	75	500
382-4039	HPR602T	Rp.819k	Red and white in every 20cm interval (scale)	60	410

MYZOX
myzox



PK-1



PK-2

Point Clip

Use •For width 60/64mm staff (rod) .
Materials •ABS resin
Origin •Taiwan

Order Unit: 1 Pack

MYZOX Co.Ltd.

Order Code	Item No.	Price (per pack)	Color	Q'ty Per Pack (pcs)	Weight (g)
308-1435	PK-1	Rp.273k	Red/Yellow	4	59
308-1443	PK-2	Rp.273k	Green/Orange	4	59

thank
you